

How Remote Shires Deliver Projects That Succeed?

Doing More With Less

Welcome: Lunch and Learn



- 30-minute session
- 15-minute open discussion
- Light and easy
- Take at least one action

Context

- Remote presence
- Limited resources (Budgets, Talent)
- High Staff Turnover

Wait, we have a bigger problem!

Managing and maintaining our digital assets.



Scope



Project delivery



Not, ~~Product Management~~

Key topic



How to be more efficient?



How to get more from less?



How to get more value?

How to be more efficient?

Output > Input

Perceived Value > Investment

Investment

Investment = Sum of cost of (Licenses, Implementation, Product Management)



Implementation Cost

Implementation = f (Leadership, Capability, Capacity, Process)

Two black arrows point upwards from the bottom of the slide towards the words 'Capability' and 'Capacity' in the equation above.

Idea 1: Lead with Clarity, Not Control

Heavy planning makes light projects.

1. Do the hard thinking upfront — break the project into smaller pieces, and execution should feel easy.
2. Be transparent and walk the talk — trust grows from visibility.
3. Protect yourself and your people — leaders absorb impact, not deflect it.

Idea 2: Build Accountability, Not Bureaucracy

Governance is guidance, not paperwork.

1. Invest in governance with clear accountability.
2. Manage risks as if your life depends on them.
3. Pay consultants for consulting — thinking work, not doing work.

Idea 3: Spend Where Value Compounds

Every dollar should buy momentum, not motion.

1. Cost of services vs Cost of resources — cheap talent makes costly mistakes.
2. Buy IP, not just software — purchase capability, not code.
3. Invest in change, not customisation — flexibility is the real asset.

Idea 4: Play Smart When You Can't Play Big

Resourcefulness beats resources.

1. Don't recreate — reuse data migration scripts, test cases, templates.
2. Hire A-players remotely instead of B-players onsite.
3. Attract A-players by offering what they need, not rigid job titles.

Idea 5: Build a Culture That Learns

ERP success is 20% technology, 80% transparency.

1. Walk the talk — model the mindset you expect.
2. Protect people from burnout and bravado.
3. Celebrate learning, not just delivery.

Final Thoughts

- Not easy but achievable
- Understand your constraints and leverage points
- Detach yourself from the outcome and follow the process